



RBC, INCORPORATED

News, Issues and Developments at RBC, Incorporated

RBC INK

SPRING/SUMMER 2018

In This Issue:

President's Message

Program News

- PMA-290
- PMA-264

Corporate Headquarter

100 N. Pitt St, Suite 300
Alexandria, VA 22314
Phone: 703-549-6921
Fax: 703-549-6926

Patuxent River Division

46579 Expedition Dr, Suite 200
Lexington Park, MD 20653
Phone: 301-863-6684

TechnoLogic Division

100 N. Pitt St, Suite 300
Alexandria, VA 22314
Phone: 703-837-3624

About Us

RBC, Incorporated is an Information management and engineering management company recognized as an industry leader in the development of innovative solutions and approaches for the acquisition, development and support of complex computer base systems.

From its beginning in 1975, RBC has grown into a diversified organization offering solutions to problems encountered in systems planning, design and development, cost analysis, program management, business and process re-engineering.

Contact Us

<http://www.rbcinc.com>



Before I get into my message for this edition of the INK, I want to take this opportunity to thank everyone for their thoughts, prayers, and well wishes during my recent hospital stay. I am recovering and working in Rehab to regain strength and mobility. Doctors say it will be a long haul, but they expect good results as long as I stick with my rehabilitation program.

Sincerely, Ron

PRESIDENT'S MESSAGE

It has been a few "INKs" ago that I personally thanked all RBC employees for their fantastic support and the outstanding job they are doing for our customers. With a number of new employees joining us in the past couple of years, it is time for me to make sure everyone gets the message.

One of the functions as the CEO of any organization is to be the company cheerleader. Fortunately for me, this is a part of my job I enjoy, partly because you all make it so easy to do. I am copied on emails between and among our managers and in addition to keeping me informed of our technical and professional performance, I receive numerous emails relaying accolades from our customers of superior work performed by our employees and your overall contributions to their programs success. It is certainly a comfort to know our employees are recognized by our customers, and in turn greatly appreciated by the RBC management team and me.

While it is good to know our customers recognize RBC as a sterling performer, it was even more satisfying to learn RBC was the top ranked Program Management support contractor in the June 2018 Program Management – Multiple Award Contract (PM MAC) award decision. Of 51 companies bidding on PM MAC, and the 21 companies that were awarded contracts, RBC's proposal was the number one rated proposal. RBC scored 100 points ahead of the second place bidder and more than 1000 points above some of the lower rated companies that were selected for award.

The highest ranked PM MAC evaluation factor, carrying more points than any other factor, was Past Performance. As a professional services company, our past performance is essentially the performance of our people. Please know it is your past performance that has made RBC the success we have been for more than forty years, and a key factor is our recognition across the business community and within NAVAIR as the premier PMA support contractor.

For this, and the dedicated support of so many of you, I sincerely appreciate what you do.

Thank You – Ron

MARITIME PATROL & RECONNAISSANCE AIRCRAFT (MPRA)/PMA-290 NEWS

PMA-290 →

The PMA-290 RBC Business and Financial Management and Operations support teams continue to support the best and one of the largest PMAs in NAVAIR. A small team of dedicated RBC members continue to achieve the day to day work of developing and executing procurements/contracts and developing the plans and documentation to provide and manage the required funding to procure product, the life-blood of any PMA. PMA-290 enjoyed a busy winter in 2017 and spring in 2018, continuing to develop, procure, and deliver new warfighting capability to the US Navy fleet and our allies around the globe. The PMA did so well in the acquisition business they were awarded the 2017 Department of the Navy Dr. Al Somoroff Acquisition Excellence Award in Oct 2017 and was subsequently presented the 2017 Department of Defense David Packard Excellence in Acquisition award by the Deputy Secretary of Defense and Under Secretary of Defense for Acquisition and Sustainment at a special ceremony at the Pentagon in Feb 2018. The PMA acknowledges the key part the entire RBC team plays in their success in the program acquisition and management business at NAVAIR.

P-8A POSEIDON/FAMILY OF SYSTEMS (FOS) →

RBC teams supporting the many P-8A IPTs have been key to the PMA achieving one of the best performing acquisition programs in DoD. They consistently work on a daily basis to support P-8A Production/GFE, Mission Systems, Aircraft Systems, Software, Weapons, Industrial Capability, Product Support, Increment, and Configuration Management teams develop and execute contracts and program plans to produce and deliver P-8A jets ahead of contract schedule by over 50 days on average and upgrade and sustain them. RBC has been absolutely critical in the development, execution, and management of contracts to also deliver P-8A Training systems for US Navy and Royal Australian Air Force (RAAF) aircrew and maintenance personnel. Their support in delivering P-8A aircraft and training systems to the RAAF ahead of schedule was key in the government of Australia declaring Initial Operational Capability (IOC) five months ahead of schedule in March 2018. RBC also continued to provide



expert technical and program support to MPRA Family of Systems (FoS) advanced development activities at Patuxent River including reviewing the merits and tracking Small Business Independent Research (SBIR) projects that may transition to PMA-290 programs of record. The future of P-8A continues to be the incremental upgrade programs with Increment 3 being the current focus. This program is a key one to watch as it begins the phase of the P-8A program were the Government assumes the role of Lead Capability or Systems Integrator, breaking away from the original equipment manufacturer as the LSI/LCI, which was common in past years across NAVAIR. The P-8A program is here to stay for the next 40-50 years.

P-8 COOPERATIVE PROGRAM/JOINT PROGRAM OFFICE →

The RBC team continued to contribute to key acquisition activities and reviews for the P-8A Cooperative Program/Joint Program Office (JPO) to support the planning and acquisition of P-8A production aircraft for the Royal Australian Air Force (RAAF). The team reviewed hundreds of requests for info and provided recommendations to the Delegated Disclosure Authority resulting in the release of thousands of documents to the government of Australia in accordance with export control, foreign disclosure and International Traffic in Arms Regulations (ITAR).

PROGRAM NEWS CONTINUED...

P-8 →

RBC provided administrative support and guidance for incoming RAAF cooperative program personnel during high personnel turnover periods. RBC analysts provided significant assistance in request and approval of a Global Project Authorization (GPA) and a new "Foreign Cooperative Projects, Navy" X-Year U.S. Treasury account, the first of its kind which effectively created a new budget/funding appropriation for all Cooperative programs executed in September 2017. Their results will improve services for all Navy International Cooperative programs, reduce administrative cycle time, save a significant portion of the NAVAIR's total annual reimbursable authority while mitigating audit risks and executing an enterprise tool that benefits all Navy cooperative programs.

P-3/AMISM →

A shrinking RBC team continues to do more with less supporting the P-3/ Airborne Multi-Intelligence and Special Mission (AMISM) program team in Building 3700 at NAS PAX River. The team continues to support late stage installations of safety critical avionics, fatigue life, and airframe depot events. As more P-8As are delivered to the Fleet, the number of P-3s and associated squadrons continue to go down as the P-3 to P-8A transition continues on schedule with the last three remaining P-3 squadrons to transition at NAS Whidbey Island, WA. All squadrons at NAS Jacksonville now have the P-8A on the line while the P-3 wing at NAS Kaneohe Bay, HI has been decommissioned. Within the next 18 months, all P-3 squadrons in the fleet will have transitioned to the P-8A Poseidon. While the P-3 continues a steady retirement glideslope, the EP-3E and Special Project P-3 programs continue until their mission capability transitions to the P-8A QRC and MQ-4C Triton programs. These new programs will continue for many years to come.



INTERNATIONAL PROGRAM/FMS →

With the retirement of Tim Floyd as the FMS PM in May 2018 and Joyce Farrell taking charge earlier in the year, the RBC FMS team continued to provide exceptional financial and program analyses support to over 50 active P-3 FMS cases worth over \$3 billion and 7 new P-8A FMS cases worth over \$3.5 billion supporting United Kingdom and Norway military services. Top-notch RBC team members were significant contributors in completing the ACAT I-equivalent \$1.2 billion Taiwan P-3C production program and led the development of sustainment plans and associated contracts supporting the Taiwan Air Force for the next several years. The RBC team in Greenville, SC began all inventory and close-out actions while continuing to serve as on-site Assistant Government Technical Representative (AGTR) providing high quality technical, program, and administrative support for on-site DCMA representatives and government program leads at Patuxent River, MD. In Jan 2018, we transitioned a new program Weapon System Liaison Officer (WSLO) in-country Taiwan. The WSLO performs program assessments and actions to coordinate the various program elements and support for Taiwan program managers and senior Taiwan Flag/General officers required to ensure program success in Taiwan. The RBC FMS team provided quality technical, program planning, and execution services to support large P-3 mission and flight system upgrade programs and initiatives for Germany, Norway, and Greece and provided excellent program support to the Japan Technical Liaison Officer and the Japan FMS case. A small dedicated RBC team led the coordination, planning, and execution of two Aircraft/Airframe Sustainment International Working Group (ASIWG) events in Marietta, GA and Solomons, MD over the past year. While many countries will continue to operate and fly the P-3, the P-8 is the growth market for the International Programs team. RBC business development folks are working imminent FMS cases with New Zealand expected in July and cases with South Korea and Saudi Arabia later this fall with some interest from Singapore among others. RBC team members continue to provide expert P-8A exportability, releasability, disclosure, and interoperability recommendations and assist in the development and staffing of related documentation to support interested country partners. To improve market positions, some were key participants in developing, routing, and executing lease agreements to support P-8A participation in International air shows around the globe.



PROGRAM NEWS CONTINUED...

PMA-264 ANTI-SUBMARINE WARFARE SYSTEMS AND SENSORS

With the number of new submarines being built throughout the world at its highest level in the last 20 years there is more emphasis on airborne Anti-Submarine Warfare (ASW) than there has been since the end of the Cold War. The sheer number of new boats coupled with technological advances in propulsion and quieting have resulted in PMA-264 Anti-Submarine Warfare Systems and Sensors program and projects receiving more attention in both Sonobuoy Production and Research and Development (R&D) areas. RBC is continuing to support PMA-264 in sensor procurement and development by providing program management and laboratory and in-field testing, and an expanded role in tracking and management of innovative research projects and program management for international sensors that is driven by procurement of P-8A aircraft by foreign allies. The RBC PMA-264 staff is assisting in program management of the Multi-Static Active Coherent (MAC) Sonobuoy effort to meet the high use demand of P-8A Maritime Patrol and Reconnaissance Aircraft mission requirements, and in technical and program support as PMA-264 R&D continues to develop new MAC sonobuoys with improved capability. As PMA-264 has taken the lead in developing the P-8A Acoustic Operational Flight Program in deployable micro-service based assemblies, RBC Employees Elizabeth Bond, Emily Christian and Katharine Gausmann, have become key players in managing the development of these technologies.

